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NEWS RELEASE

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BODYSHOPS WELCOME NEW ONLINE PAS 125 SERVICE

- CWMC becomes BSI approved consultant to help bodyshops achieve Thatcham BSI Kitemark –

Bodyshops, fleet workshops and accident repair centres have welcomed the BSI's approval of a new nationwide service to help them achieve the Thatcham BSI Kitemark (PAS 125).

CWMC Ltd is the only approved consultant to provide online services and downloadable procedural manuals for bodyshops, as well as additional business efficiency services to help improve the firms' profitability.

CWMC's service is called PAS Plus. It provides confidential assessments, gap analysis (to identify where further work is required) and access to a wide range of manuals to demonstrate compliance with the PAS 125 standards. Available entirely on the web or involving CWMC's vehicle repair, estimating and insurance experts working on site, the full service went live last month and already has clients from Sunderland to Somerset.

Chris Wylde, Managing Director of CWMC, said: "The Thatcham BSI Kitemark is fast becoming a commercial necessity for bodyshops because of demand from their work providers. Gaining the Kitemark will involve a lot of extra work. Cars are becoming more complex and bodyshops need to be able to prove that repairs are properly and safely carried out by competent staff. But it's critical work, especially given the liabilities being put upon bodyshops by new corporate manslaughter legislation next year.

"We understand it's an additional time commitment that most bodyshops feel they can't make when they've got businesses to run. That's why we've created PAS Plus.

“Our team comes from a strong motor industry background and has extensive technical knowledge of the vehicle repair sector. We know how bodyshops run, but we also know exactly what BSI, the insurers, fleet managers and other work providers are looking for.

“PAS Plus is designed to help repairers to secure future business, increase revenue, reduce costs and manage their risks. We can get them through the Kitemark process and create very powerful business improvements and efficiencies which will more than offset the cost of certification.

“We do as much, or as little, as bodyshops need to achieve certification. The whole service is tailored to what each individual business needs, and is designed to free up bodyshops to get on with doing what they do best – vehicle repairs.”

PAS Plus allows bodyshops to:

- Do their gap analysis online, in their own time, on a secure website
- Buy optional extra services in handy ‘bite size’ modules
- Buy manuals and other documents to demonstrate compliance
- Call in CWMC’s engineers and specialist consultants for one-to-one advice.

Unlike other PAS 125 services, CWMC also provides a wide range of extra business-boosting services, including consultancy advice on meeting insurer service agreements and performance targets, boosting cash flow, improving customer service and solutions to reduce complaints.

Further information is available at www.pasplus.co.uk or tel. 01327 830014.

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Issued on behalf of CWMC Ltd and PAS Plus by Liz Male Consulting.

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Notes

1. CWMC Ltd is a long established and well-regarded independent management consultancy within the general and motor insurance industries. It specialises in operational review, business improvement and innovation services. CWMC has its own team of vehicle repair business specialists, and received BSI approval earlier this year.
2. The Thatcham BSI Kitemark – also known as PAS (Publicly Available Specification) 125 – is the industry agreed technical specification for the process of vehicle body repair. It applies to passenger cars and light commercial vehicles. Most major motor insurers support the PAS scheme and are insisting that their Recommended or Approved Repairer Networks obtain the Kitemark.